



## News Release

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### **FOR IMMEDIATE RELEASE**

## Track Front Office Upselling with Datavision

Datavision improves efficiency and incremental revenues by encouraging more upselling

For Immediate Release  
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Datavision enhanced the current Business Intelligence system with tracking Front Office upsell and incremental revenue opportunities from the PMS. The Managers can also forecast opportunities and publish success stories, assisting them in the consistent and daily drive for upselling.

The system automates the manual process in many properties, tracking Incremental received from upselling at the front desk upon check in, additional revenue booked in restaurants or in other locations such as spa. The process includes the 'approval' process, for a manager or finance to approve the commission, split it amongst a few colleagues or change the amounts due. Datavision provides a number of reports and dashboards to show total incremental revenue by department, top producing colleagues MTD/YTD vs goals, and potential goals for upselling and success stories to motivate colleagues.

Sudharshan Chary commented, President of Datavision, "The goal of the tool is support our customers, automate this manual process and further improve the bottom line through enhanced upselling of incremental revenues throughout the property."

### **About Datavision Technologies**

Datavision Technologies is privately held and based in the Miami area of United States. To learn more about our intelligent solutions and how our customers use Datavision in their daily operations, please visit our corporate website, [www.datavisiontech.com](http://www.datavisiontech.com), or contact Bonnie Wise at 1 (954) 299-7184, or [bwise\[at\]datavisiontech\[dot\]com](mailto:bwise[at]datavisiontech[dot]com)